



About CG Property Consulting

"Everything is achievable with passion, commitment and dedication!"

Professionals come in many shades, while most are highly qualified, only a handful have the practical knowledge and business skills needed to successfully deal with people from varying backgrounds and areas of business.

At CG Property Consulting we provide an independent consultancy service that operates exclusively in the interests of our clients. By thinking laterally, we find many opportunities in every situation and treat each job as if it were our own.



Run by Charles Giglia, Charles is widely regarded for his formidable track record of success in a diverse variety of commercial fields. With his dynamic, objective and practical approach combined with his strong negotiation and communication abilities, he has helped many businesses and organisations run more efficiently and effectively and often delivering better than expected outcomes.

With an understanding of the complexities of property development, commercial negotiations and construction management, CG Property Consulting can identify and accommodate the requirements of each individual client. We are focused on developing genuine, reciprocal relationships with all of our clients and are able to apply our entrepreneurial skills in very many areas of business.



Photo 1



From our extensive knowledge and real-life experience of a wide range of commercial and legal environments, all of our clients benefit from our innate understanding of the dynamics of business. We communicate with all of our clients in clear, practical terms and guide them every step of the way.

We offer a range of services as diverse and as flexible as our clients, providing consultancy in:

- Project management
- Property development and land sub-divisions
- Commercial, residential and civil construction
- Cost monitoring
- Public utilities
- Recreational facilities
- Property and strata management, including disputes, lease and administration issues, building maintenance and services
- Strategic and business planning
- Liaison with financial institutions and Government authorities
- Property marketing and sales
- Representation in all types of commercial negotiations

Our projects

Over the last several years, Charles, with intuitive business acumen, has overseen the successful planning, completion and in some cases complete overhaul of many large and complex projects, for himself and clients alike.

This includes:

Murdoch University - extensive campus projects

We've reviewed, cleaned up and managed the systemisation of the University's tenancy leases, agreements and contracts, helping them to improve the efficiency of previous systems in place. We have also managed the renovation, design and development of several hundred million

dollars worth of University building facilities over a 5 year period.

The developments have included office refurbishments, PC2 and PC3 (Physical Containment) laboratories, major roads and infrastructure, award winning research facilities, land subdivision, accommodation facilities, exclusive retirement village (Photo 2) and other amenities.



Overseeing the multi staged, second half development of one of Western Australia's most exclusive and elaborate retirement villages, St Ives Retirement Village, Murdoch. The Village now consists of 300 independent living villas and apartments (planning is under way to achieve approximately 360 villas), high quality resort style club rooms and recreational amenities together with state of the art low care and high care facilities. This project involved negotiating terms and agreements with the operators of the village St Ives Group, commercial leases and resident agreements, preparing information for internal and external Government approvals, concept design through to construction and handing over to the University.



Photo 2

Another of our major achievements was the improvement of an equine x-ray facility. From our advice, planning and preparation, this facility now employs state of the art robotics that now provide specialist x-ray capabilities for all types of animals. Enabling greater efficiency, the capacity of this facility has significantly increased well beyond client expectation and presently services a far greater volume of veterinary requirements, generating higher income. Currently, this is the only one of its kind in the world. (Photo 3)

To date, we continue to provide ongoing consultancy services to the University.

St George and Victoria Apartments - large residential and commercial property development

We oversaw the development and project management of 100 plus multistorey residential apartments with commercial tenancies, in a very prominent location, corner of St. Georges Terrace and Victoria Avenue, Perth (Photo 1). This development was completed within a 20 month period.



Photo 3

Sorrento Beach Resort - the removal of voluntary appointed administrators & granting of control to individual strata property owners

Through careful negotiation, we successfully removed the voluntarily appointed administrators of the Resort, resulting in individual control being vested to over 70 individual strata property owners of the Resort.

Winning Streak Lottery Kiosk - advanced development and improvement of a lottery kiosk

We undertook the complete refurbishment, lease re-negotiation and relocation of the kiosk, with the kiosk being subsequently recognised for setting a 'new standard' for lottery agencies by the Lotteries Commission of Western Australia and being nominated and winning several awards as 'Agency of the Year'.

Highly successful legal negotiations

Working closely with solicitors, we have headed the negotiations of a number of out of court settlements. Charles has also provided advice to solicitors and individual clients in the area of legal costs and case management, playing an instrumental part in developing a cost reference guide that has since been used by the legal fraternity of Australia for the past several years.

Our Projects



MBA Award Winning Institute of Immunology and Infectious Diseases



State of the art Veterinary Surgery Teaching Facility



St. George and Victoria Apartments, Perth



Campus Tavern



Campus Ring Road and Infrastructure



Headquarters of Murdoch Business School



Asbestos Re-Roofing Project and the largest Photovoltaic Array Project of its time



Equine Scintigraphy Project

Our Projects



St. Ives Retirement Village, Murdoch



Student Centre, Murdoch



Sports Science Hub, Murdoch



Upgrade of Chancellery Foyer



Learning Link



School of Engineering, Murdoch



Veterinary Paddocks, Murdoch



St. Thomas Estate, Byford - 60 Residential Lot Subdivision



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